DOCUMENT RESUME

ED 316 307 JC 900 177

TITLE Graduate Placement Report, 1989. New Hampshire Technical Colleges & Institute.
INSTITUTION Southern Maine Library District, Portland.
PUB DATE 89
NOTE 22p.
PUB TYPE Reports - Research/Technical (143) -- Statistical Data (110)

EDRS PRICE MF01/PC01 Plus Postage.
DESCRIPTORS *College Graduates; College Transfer Students; Community Colleges; Continuing Education; Education Work Relationship; *Employment Patterns; *Job Placement; Migration; *Outcomes of Education; Residential Patterns; Salaries; State Colleges; State Surveys; Technical Education; Technical Institutes; Two Year Colleges; *Vocational Education; Vocational Followup
IDENTIFIERS *New Hampshire

ABSTRACT

This annual placement report provides information on the 1989 graduates from the New Hampshire Technical Colleges at Berlin, Claremont, Laconia, Manchester, Nashua, and Stratham, and from New Hampshire Technical Institute (NHTI). Figures are provided by individual college/institute and for the system as a whole. The following data are provided: (1) placement rates expressed in terms of number of graduates, number employed full time, number employed part time, number continuing their education, number entering the military, number seeking employment, number not seeking employment and the number whose status is unknown; (2) relationship of field of employment to field of study; (3) graduates who are employed in New Hampshire and those working out of state; (4) number who can commute from their home to work; (5) annual salary data for graduates employed full-time, including high and low salaries and average salaries for each program and division; (6) average salaries for the last 10 years; (7) placement data by program for each college; (8) a list of colleges to which graduates transferred; and (9) a list of employers who hired 1989 graduates. The graduating class of 1989 for the system as a whole was comprised of 459 men and 502 women. Of these, 745 went directly to full-time employment (76%), 36 (4%) were employed part-time, and 108 (11%) transferred to another college. Of those who entered the job market, 95% were employed in a job directly related to their college major, 83% took jobs within the state of New Hampshire, and 89% could commute to their new job from their home. (JMC)

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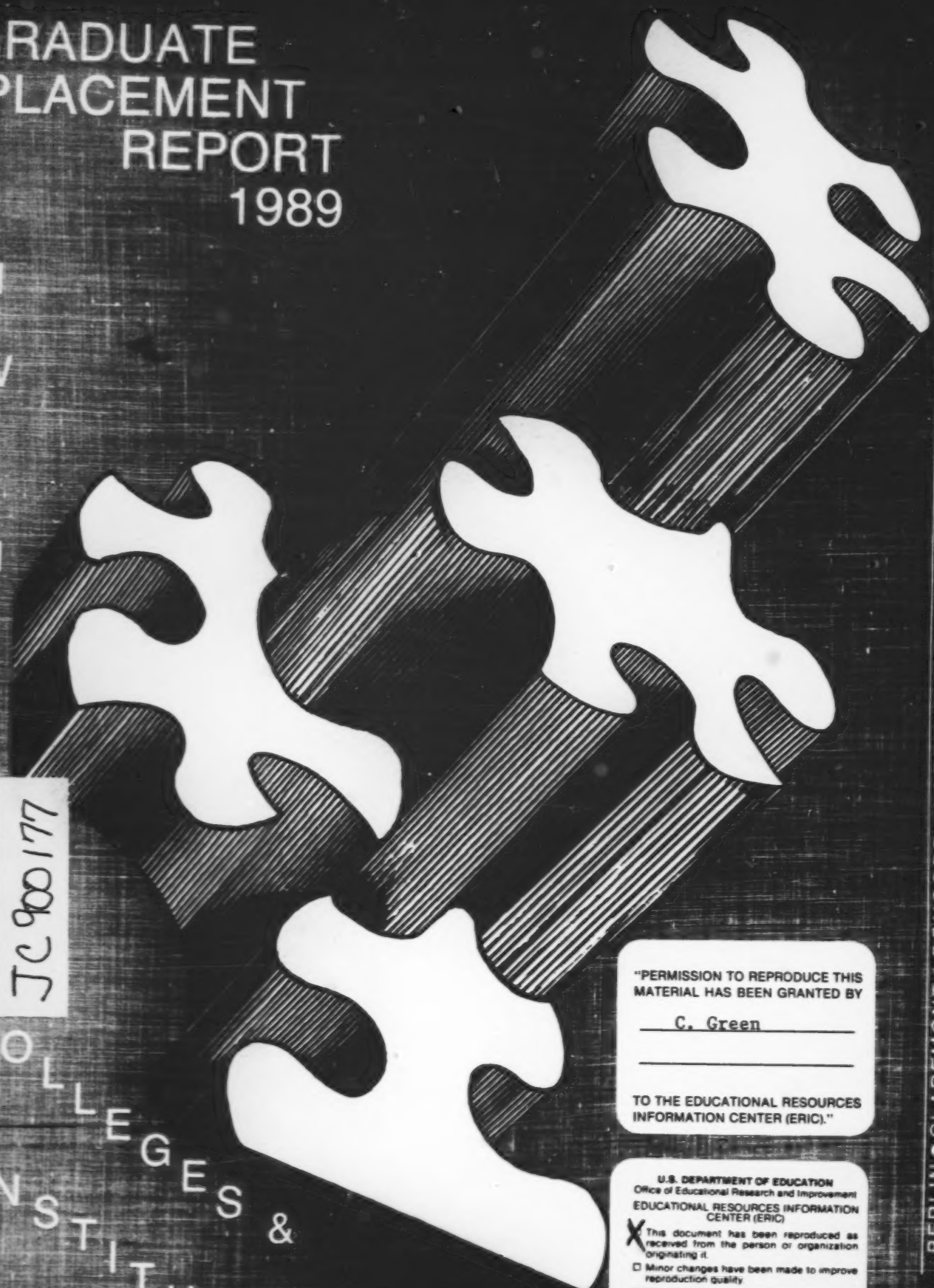
GRADUATE PLACEMENT REPORT 1989



NEW HAMPSHIRE TECHNICAL COLLEGES & INSTITUTE

BERLIN • CLAREMONT • CONCORD • LACONIA • MANCHESTER • NASHUA • STRATHAM

JC 900 177

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PLACEMENT OFFICERS

For assistance with any job placement activity please contact the individual listed below:

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We encourage prospective employers to call any of these officers for assistance in filling full or part-time vacancies.

THE CLASS of 1989

The Department of Postsecondary Technical Education is pleased to present this summary of the successes the graduates of the Class of 1989 experienced this year.

The Postsecondary System is a primary supplier of highly skilled personnel for New Hampshire business and industry. This year's class was comprised of 459 men and 502 women. 745 graduates went directly to full time employment (76%) and 36 (4%) to part time employment, 95% in a job directly related to their college major. Continuing their full time education at another college were 108 graduates (11%). Of the graduates who entered the job market, 622 or 83% took jobs within the State of New Hampshire and 664 or 89% could commute to their new job from their home.

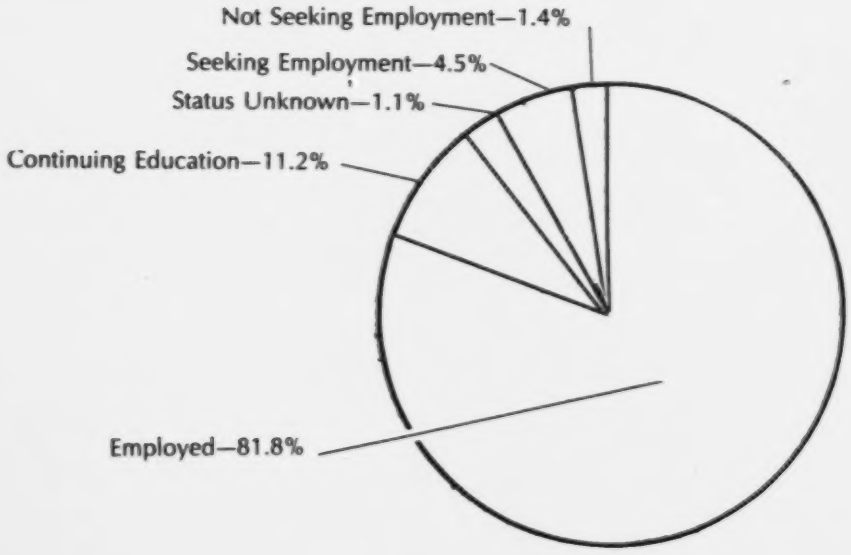
The Technical Institute/Technical College system offers over 50 different programs designed to reflect the employment needs of the State. These programs can be grouped into three major categories: Business, Technical & Industrial and Health. Nursing programs made up the largest single group of graduates—190 individuals graduated from the RN & PN programs.

Many positions were obtained as a result of contacts between potential employers and students arranged and fostered by the lifetime placement services provided at each institution. Other placements resulted from continuation of former or current work-related associations.

JOB PLACEMENT OUR MOST IMPORTANT PRODUCT

NEW HAMPSHIRE POSTSECONDARY TECHNICAL EDUCATIONAL SYSTEM
Status of Graduates as of November 1, 1989

INSTITUTION	Number of Graduates	Number FT Employed	Number PT Employed	Continuing Education	Entering Service	Seeking Employment	Not Seeking Employment	Status Unknown
NHTC Berlin	94	71	5	8	0	6	2	2
NHTC Claremont	97	71	9	5	0	9	0	3
NHTI Concord	341	257	1	62	2	15	3	1
NHTC Laconia	70	50	0	7	1	10	0	2
NHTC Manchester	189	160	9	13	1	0	6	0
NHTC Nashua	72	58	0	9	0	2	1	2
NHTC Stratham	98	78	12	4	1	1	1	1
TOTAL	961	745	36	108	5	43	13	11
PERCENT	100%	77.5%	3.7%	11.2%	0.5%	4.5%	1.4%	1.1%



A COMMITTMENT TO NEW HAMPSHIRE

The Legislature of the State of New Hampshire established the New Hampshire Technical Institute and the New Hampshire Technical Colleges so that they could develop skilled workers and technicians as valuable resources to improve and bolster the State's economy. Since the Institute/College System has been established, evidence has shown that this has occurred. This year 83% of the graduates employed are at work within the State of New Hampshire. The 17% who work out-of-state are generally employed in northern New England. Many who work out-of-state continue to live in New Hampshire. Most of the employed graduates commute to their new jobs from the home in which they resided prior to entering the College/Institute. This percentage ranged from 72% to 100%.

AN EDUCATION WITH DIRECTION

FIELD OF EMPLOYMENT STATUS OF GRADUATES EMPLOYED FULL-TIME

INSTITUTION	NUMBER EMPLOYED	PERCENT EMPLOYED IN MAJOR FIELD	PERCENT EMPLOYED IN RELATED FIELD	PERCENT EMPLOYED IN DIFFERENT FIELD	NUMBER EMPLOYED IN MAJOR FIELD
NHTC @ BERLIN	71	75%	11%	14%	53
NHTC @ CLAREMONT	71	97	0	3	233
NHTI @ CONCORD	257	91	4	5	69
NHTC @ LACONIA	50	88	10	2	44
NHTC @ MANCHESTER	160	88	5	7	140
NHTC @ NASHUA	58	69	12	19	40
NHTC @ STRATHAM	78	94	5	1	73
TOTAL/AVERAGE	745				652

PERCENT EMPLOYED IN MAJOR = 88%

GRADUATES WHO ARE EMPLOYED IN NEW HAMPSHIRE

INSTITUTION	NUMBER EMPLOYED	PERCENT WORKING IN NEW HAMPSHIRE	PERCENT WORKING OUT OF STATE	NUMBER IN NH
NHTC @ BERLIN	71	80%	20%	57
NHTC @ CLAREMONT	71	76%	24%	54
NHTI @ CONCORD	257	85%	15%	219
NHTC @ LACONIA	50	84%	16%	42
NHTC @ MANCHESTER	160	88%	12%	140
NHTC @ NASHUA	58	79%	21%	46
NHTC @ STRATHAM	78	82%	18%	64
TOTAL/AVERAGE	745			622

PERCENT EMPLOYED IN NH = 83%

GRADUATES WHO CAN COMMUTE FROM THEIR HOME TO WORK

INSTITUTION	NUMBER EMPLOYED	PERCENT WHO CAN COMMUTE	PERCENT WHO CANNOT COMMUTE	NUMBER WHO CAN COMMUTE
NHTC @ BERLIN	71	89%	11%	63
NHTC @ CLAREMONT	71	93%	7%	215
NHTI @ CONCORD	257	84%	16%	66
NHTC @ LACONIA	50	94%	6%	47
NHTC @ MANCHESTER	160	94%	6%	150
NHTC @ NASHUA	58	91%	9%	53
NHTC @ STRATHAM	78	90%	10%	70
TOTAL AVERAGE	745			664

PERCENT WHO CAN COMMUTE = 89%

AN INVESTMENT THAT PAYS OFF

ANNUAL SALARY DATA FOR GRADUATES EMPLOYED FULL-TIME BASED UPON REPORTED SALARIES

BUSINESS PROGRAMS

PROGRAM	NUMBER REPORTING	HIGH	AVERAGE	LOW
Accounting	19	$27,500	$16,037	$10,400
Admin. Secretarial Management	1	17,680	17,680	17,680
Banking & Finance	1	19,000	19,000	19,000
Business Administration/Management	31	36,000	15,845	8,000
Computer Information Systems	9	24,000	17,944	14,500
Microcomputer Business Mgt.	4	32,470	20,675	18,000
Medical Office Assist.	3	21,000	17,200	13,500
Office Technician	11	18,000	12,772	8,320
Technical Office Assist.	3	16,600	15,200	14,000
Word Processing	2	13,998	13,239	12,480
TOTAL BUSINESS	84	$36,000	$15,737	$8,000

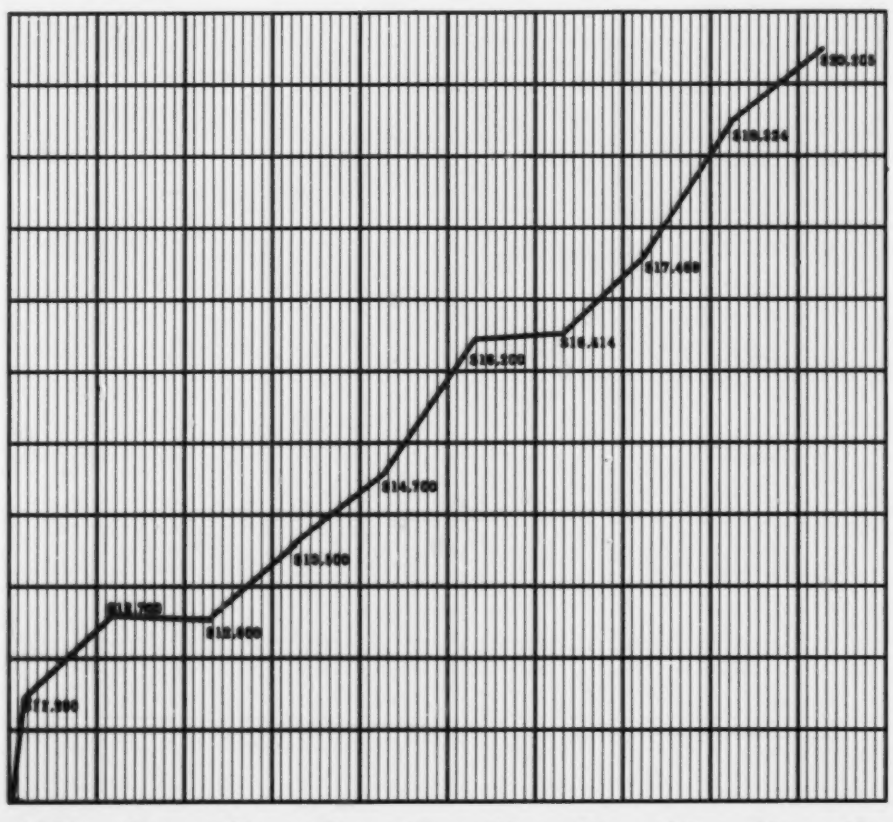
TECHNICIAL AND INDUSTRIAL PROGRAMS

Architectural Engineering Technology	21	$20,000	$17,326	$12,000
Automotive	38	25,100	18,719	13,000
Auto/Marine	5	20,000	19,600	20,000
Auto Body Repair	3	19,500	17,940	16,640
Building Construction	21	39,400	20,200	13,000
Commercial Design & Illustration	5	20,600	15,900	11,400
Computer Eng. Tech.	4	21,000	20,255	19,500
Computer Electronics Technology	4	18,000	16,840	16,120
Culinary Arts	1	22,100	22,100	22,100
Culinary Arts-dip	2	15,000	14,260	13,520
Drafting	16	22,000	18,324	11,000
Electrical Construction	6	22,000	18,133	14,000
Electronic Engineering Technology	18	25,000	20,141	16,300
Fire Protection	2	24,000	21,800	19,500
Graphic Arts	14	21,000	16,721	12,000
Heating, Ventilation & Air Cond.	13	35,000	20,100	15,000
Industrial Electricity	16	26,000	19,313	10,000
Industrial Electronics	17	32,000	22,012	14,000
Industrial Mech. Engin. Tech.	6	22,200	19,283	14,000
Electronic/Mech. Tech.	5	24,000	19,193	16,016
Machine Tool Tech.	26	28,800	20,436	12,000
Mechanical Engineering Technology	12	29,500	22,160	16,000
Natural Resources Management	6	22,000	16,173	12,480
Pulp & Paper Technology	5	22,880	21,140	20,000
Welding	4	21,000	17,500	15,000
TOTAL TECH. AND INDUS.	270	$39,400	$19,249	$10,000

HEALTH PROGRAMS

PROGRAM	NUMBER REPORTING	HIGH	AVERAGE	LOW
Alcohol Counseling	2	$40,000	$30,000	$20,000
Child Care	3	14,000	13,056	11,648
Dental Assistant	11	22,000	16,669	12,500
Dental Hygiene	26	40,000	30,763	23,660
Diag Med Sonography	9	35,000	29,204	25,000
Fitness Technician	3	23,000	20,300	16,000
HS-Alcohol Counseling	10	33,000	21,680	16,000
HS-Mental Health	3	50,000	27,000	14,000
Paramedic	11	29,500	21,964	18,000
Interpreter Tutor	3	14,568	13,523	11,500
Medical Assistant	3	14,560	12,853	12,000
Medical Lab Tech.	4	22,880	19,596	17,389
Nursing	135	44,928	24,575	13,000
Occupational Therapy Ass.	4	18,720	17,041	16,640
Practical Nursing	16	23,500	18,917	15,000
Physical Therapy Asist.	10	18,720	16,602	14,040
Respiratory Therapist	3	25,824	23,724	20,000
Radiologic Techology	14	21,000	19,781	17,760
Residential Specialist	1	11,900	11,900	11,900
Residential Specialist-dip	1	10,566	10,566	10,566
Surgical Technician	7	17,200	15,293	11,700
Veterinary Technician	7	18,000	15,185	13,500
TOTAL HEALTH	286	$50,000	$22,419	$11,648
General Associate Degree	10	$41,000	$24,710	$14,560
Average all Salaries (exc. Gen Associate Degrees)	640	$50,000	$20,205	$8,000

Average salaries for the last 10 years



NEW HAMPSHIRE TECHNICAL COLLEGE—BERLIN

The New Hampshire Technical College at Berlin graduated 94 students, 38% male, 62% female. Of these 94, 78% accepted employment and 9% were continuing their collegiate education. Of those employed, 86% were working in an occupation directly related to their college program, 80% were employed in New Hampshire and 89% could commute from their home town to their new job.

STATUS	ACC	NU	AT	CA	CA dip	IEO	MTP	MM	MD	NRM	OT	PPT	RS	RS dip	WWT dip	TOTAL
Number Graduated	5	16	2	4	2	5	6	13	5	8	14	7	4	2	1	94
Employed Full Time	2	14	1	0	2	2	5	10	3	7	11	7	3	1	0	68
Employed Part Time	0	2	1	0	0	0	0	0	0	0	0	0	1	0	1	5
Continuing Education	0	0	0	0	0	2	0	2	2	0	1	0	0	1	0	8
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	0	0	0	0	0	1	1	1	0	1	2	0	0	0	0	6
Not Seeking Employment	1	0	0	1	0	0	0	0	0	0	0	0	0	0	0	2
Status Unknown	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2

ACC—Accounting
AT—Automotive Technology
CA—Culinary Arts
CA dip—Culinary Arts (1 year)
IEO—Industrial Electronics
MD—Mechanical Drafting
MM—Management
MTP—Machine Tool Proc./Tech.
NRM—Natural Resources Mgmt.
NU—Nursing (ADN)
OT—Office Technology
PPT—Pulp & Paper Technology
RS—Residential Specialist
WWT—Water, Wastewater Treatment

NEW HAMPSHIRE TECHNICAL COLLEGE—CLAREMONT

The New Hampshire Technical College at Claremont graduated 97 students, 13% male, 87% female. Of these 97, 82% accepted employment and 5% were continuing their collegiate education. Of those employed, 97% were working in an occupation directly related to their college program, 76% were employed in New Hampshire and 93% could commute from their home town to their new job.

STATUS	CC	EN	DT	GA	ITU	MA	MBM	MLT	MRT	MT	NU	OTA	PN	PTA	RT	TOTAL
Number Graduated	7	4	3	2	6	4	5	4	0	1	23	5	20	10	3	97
Employed Full Time	3	0	1	1	3	3	4	4	0	0	20	4	15	10	3	71
Employed Part Time	1	0	0	0	1	1	1	0	0	0	2	1	2	0	0	9
Continuing Education	1	2	1	0	0	0	0	0	0	0	0	0	1	0	0	5
Entering Service	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	2	2	1	1	2	0	0	0	0	1	0	0	0	0	0	9
Not Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Status Unknown	0	0	0	0	0	0	0	0	0	0	1	0	2	0	0	3

CC—Child Care
EN Computer Electronics/Elec.
DT—Drafting Technology
GA—Gen. Assoc. of Applied Science
IEO—Industrial Electronics
ITU—Interpreter Tutor
MA—Medical Assistant
MBM—Microcomputer Business Mgmt.
MLT—Medical Laboratory Technician
MRT—Medical Records Technician
MT—Medical Transcription
NU—Nursing (ADN)
OTA—Occupational Therapy Assist.
PN—Practical Nursing (1 yr.)
PTA—Physical Therapist Assistant
RT—Radiologic Technology (X-ray)

NEW HAMPSHIRE TECHNICAL INSTITUTE—CONCORD

The New Hampshire Technical Institute at Concord graduated 341 students, 40% male, 60% female. Of these 341, 76% accepted employment and 18% were continuing their collegiate education. Of those employed, 95% were working in an occupation directly related to their Institute program, 85% were employed in New Hampshire and 84% could commute to their new job from their home town.

STATUS	AC	AET	BA	BACC	BABF	BAM	CIS	CPET	DA	DH	DMS	EET	EMC	GAS	HLS	HS	HS/AC	HS/MH	IMET	MET	NU	RT	TOTAL
Number Graduated	2	26	4	14	2	25	10	6	17	28	9	30	13	5	1	1	15	8	14	27	70	14	341
Employed Full Time	2	21	4	9	1	14	9	4	11	26	9	18	11	5	0	0	11	3	6	13	67	13	257
Employed Part Time	0	0	0	0	0	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	0	1
Continuing Education	0	4	0	5	0	4	1	1	5	0	0	12	1	0	1	1	1	5	5	14	1	0	61
Entering Service	0	0	0	0	0	1	0	0	1	0	1	0	0	0	0	0	0	0	0	0	0	0	2
Seeking Employment	0	1	0	0	0	6	0	1	0	1	0	0	1	0	0	0	1	0	3	0	1	0	15
Not Seeking Employment	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	0	1	3
Status Unknown	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	0	0	0	1	0	2

AC—Alcohol Counseling
AET—Architectural Engineering Tech.
BA—Business Administration
BACC—Business Administration—Accounting
BABF—Business Admin.—Banking & Finance
BAM—Business Admin.—Management
CIS—Computer Information Systems
CPET—Computer Engineering Technology
DA—Dental Assisting (1 year)
DH—Dental Hygiene
DMS—Diagnostic Medical Sonography
EET—Electronic Engineering Technology
EMC—Emergency Medical Care
GAS—General Associate in Science
HLS—Health Science
HS—Health Science
HS/AC—Human Services /Alcohol Counseling
HS/MH—Human Services/Mental Health
IMET—Indust. Manufacturing Engineering Tech.
MET—Mechanical Engineering Technology
NU—Nursing (ADN)
RT—Technology (X-Ray)

NEW HAMPSHIRE TECHNICAL COLLEGE—LACONIA

The New Hampshire Technical College at Laconia graduated 70 students, 77% male, 23% female. Of these 70, 71% accepted employment and 10% were continuing their collegiate education. Of those employed, 98% were working in an occupation directly related to their college program, 84% were employed in New Hampshire and 94% could commute from their home town to their new job.

STATUS	ACCT	ASIP	AMT	EC	EDT	FP	GA	IEY	TOTAL
Number Graduated	6	2	10	10	3	7	22	10	70
Employed Full Time	2	1	8	7	3	4	18	7	50
Employed Part Time	0	0	0	0	0	0	0	0	0
Continuing Education	2	0	0	0	0	3	2	0	7
Entering Service	0	0	0	0	0	0	0	1	1
Seeking Employment	2	1	2	2	0	0	2	1	10
Not Seeking Employment	0	0	0	0	0	0	0	0	0
Status Unknown	0	0	0	1	0	0	0	1	2

ACCT—Accounting
ASIP—Admin. Services/Info. Processing
AMT—Automotive/Marine Technology
EC—Electrical Construction
EDT—Electronic Design & Troubleshooting
FP—Fire Protection
GA—Graphic Arts
IEY—Industrial Electricity

NEW HAMPSHIRE TECHNICAL COLLEGE — MANCHESTER

he New Hampshire Technical College at Manchester graduated 189 students, 76%male, 24% female. Of these 189, 89% accepted employment and 7% were continuing their college education. Of those employed, 93% were working in an occupation directly related to their college program, 88% were employed in New Hampshire and 94% could commute from their home town to their new job.

STATUS	AS	BCT	CDI	DT	FT	GAAS	HVAC	IEO	IEY	MOA	MS	NU	PN	TOA	WT	TOTAL
Number Graduated	18	36	18	11	13	5	15	11	16	4	6	19	4	6	7	189
Employed Full Time	17	33	14	6	10	5	15	10	13	4	6	14	2	5	6	160
Employed Part Time	0	0	2	1	1	0	0	0	1	0	0	3	0	0	1	9
Continuing Education	1	2	2	2	2	0	0	1	2	0	0	0	1	0	0	13
Entering Service	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
Seeking Employment	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Not Seeking Employment	0	1	0	1	0	0	0	0	0	0	0	2	1	1	0	6
Status Unknown	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0

AS—Auto Service
BCT—Building Construction Technology
CDI—Commercial Design & Illustration
DT—Drafting Technology CAD
FT—Fitness Technician
GAAS—General Assoc. of Applied Science
HVAC—Heating, Vent. & Air Cond.
IEO—Industrial Electronics
IEY—Industrial Electricity
MOA—Medical Office Assistant
MS—Machine Shop
NU—Nursing (ADN)
PN—Practical Nursing
TOA—Technical Office Assistant
WT—Welding Technology

NEW HAMPSHIRE TECHNICAL COLLEGE—NASHUA

The New Hampshire Technical College at Nashua graduated 72 students, 67% male, 33% female. Of these 72, 81% accepted employment and 13% were continuing their collegiate education. Of those employed, 81% were working in an occupation directly related to their college program, 79% were employed in New Hampshire and 91% could commute from their home town to their new job.

STATUS	ABR	ACC	ASM	AST	BM	CELT	EMD	EMRT	MTPT	WPS	TOTAL
Number Graduated	6	8	1	15	9	7	5	7	8	6	72
Employed Full Time	5	7	1	14	6	4	5	6	8	2	58
Employed Part Time	0	0	0	0	0	0	0	0	0	0	0
Continuing Education	0	1	0	1	3	2	0	0	0	2	9
Entering Service	0	0	0	0	0	0	0	0	0	0	0
Seeking Employment	0	0	0	0	0	1	0	0	0	1	2
Not Seeking Employment	0	0	0	0	0	0	0	1	0	0	1
Status Unknown	1	0	0	0	0	0	0	0	0	1	2

ABR—Auto Body Repair
ACC—Accounting
ASM—Automotive Mechanics
AST—Automotive Serv./Tech.
BM—Business Management
CELT—Computer & Electronic Tech.
EMD—Electromechanical Drafting
EMTR—Electronic Mechanical Technology (Riobotics)
MTPT—Machine Tool Processes/Tech.
WPS—Word Processing Specialist

NEW HAMPSHIRE TECHNICAL COLLEGE—STRATHAM

The New Hampshire Technical College at Stratham graduated 98 students, 42% male, 58% female. Of these 98, 92% accepted employment and 4% were continuing their collegiate education. Of those employed, 99% were working in an occupation directly related to their college program, 82% were employed in New Hampshire and 90% could commute from their home town to their new job.

STATUS	AT	EMD	IEO	MTPT	NU	SGT	VT	TOTAL
Number Graduated	12	8	9	12	38	9	10	98
Employed Full Time	11	7	6	10	30	7	7	78
Employed Part Time	0	0	0	0	8	2	2	12
Continuing Education	1	1	1	1	0	0	0	4
Entering Service	0	0	1	0	0	0	0	1
Seeking Employment	0	0	1	0	0	0	0	1
Not Seeking Employment	0	0	0	0	0	0	1	1
Status Unknown	0	0	0	1	0	0	0	1

AT—Automotive Technology
EMD—Electromechanical Drafting (CAD)
IEO—Industrial Electronics
NU—Nursing (ADN)
MPTP—Machine Tool Process./Tech.
SGT—Surgical Technology (1 yr.)
VT—Veterinary Surgical Assistant

COLLEGIATE INSTITUTIONS TO WHICH SYSTEM GRADUATES TRANSFERRED

College	City/State	Number
Bentley College	Waltham, MA	2
Daniel Webster College	Nashua, NH	1
Franklin Pierce College	Rindge, NH	2
H&R Block	Laconia, NH	1
Johnson State College	Johnson, VT	1
Kansas State University	Manhattan, KS	1
Keene State College	Keene, NH	9
Maine Maritime Academy	Castine, ME	1
Middlesex Community College	Bedford, MA	1
New England College	Henniker, NH	1
New England School of Photography	Boston, MA	1
New Hampshire College	Manchester, NH	1
NH Technical College @ Berlin	Berlin, NH	4
NH-Technical College @ Claremont	Claremont, NH	3
NH-Technical College @ Manchester	Manchester, NH	4
NH-Technical College @ Nashua	Nashua, NH	1
NH-Technical College @ Stratham	Stratham, NH	1
Northeastern University	Boston, MA	1
Notre Dame College	Manchester, NH	1
Ohio State University	Columbus, OH	1
Oklahoma State University	Stillwater, OK	1
Plymouth State College	Plymouth, NH	5
Rivier College	Nashua, NH	1
Rochester Institute of Technology	Rochester, NY	1
Saint Anselm College	Manchester, NH	1
Simmons College	Boston, MA	1
Smith College	Northampton, MA	1
Springfield College	Springfield, MA	1
St. Michael College	Winooski, VT	1
University Of Colorado	Boulder, CO	1
University of Lowell	Lowell, MA	3
University of Maine	Orono, ME	4
University of Massachusetts	Amherst, MA	1
University of New Hampshire	Durham, NH	32
University of NH @ Manchester	Manchester, NH	1
University of Southern Maine	Gorham/Portland, ME	2
Wentworth Institute of Technology	Boston, MA	2
Westbrook College	Westbrook, ME	1

EMPLOYERS WHO HIRED 1989 GRADUATES

A & B LUMBER YARD	SHEEP DAVIS ROAD	CONCORD, NH 03301
A M C PINKHAM NOTCH CAMP		PINKHAM NOTCH, NH 03846
A-1 SECURITY	1 FACTORY STREET	NASHUA, NH 03060
AAMCO TRANSMISSIONS	ROUTE 1	PORTSMOUTH, NH 03801
ACUCARE NURSING PROFESSIONALS	P.O. BOX 6367	NASHUA, NH 03063
ADCENTRIC DESIGN	45 S. BEDFORD	BEDFORD, NH 03102
ADVANCED REFRIG. & A/C	78 LONDONDERRY TPKE	MANCHESTER, NH 03103
AGFA COMPUGRAPHICS	80 INDUSTRIAL WAY	WILMINGTON, MA 01887
AIS ELECTRICAL SERVICE	4 SOUTH POND STREET	NEWBURYPORT, MA 01950
AL DONOVAN CONSTRUCTION		TEWKSBURY, MA 01876
AL MCDONNELL CO., INC.	BOX 179	SUNCOOK, NH 03275
ALETHEA L. FROBURG, ATTY. AT LAW	217 MAIN STREET	BERLIN, NH 03570
ALEXANDER CHRYSLER PLY. JAG.	GOLD STREET	MANCHESTER, NH 03103
ALICE PECK DAY HOSPITAL (2)	MECHANIC STREET	LEBANON, NH 03766
ALPHA-COLOR STORE	446 CENTRAL STREET	FRANKLIN, NH 03235
ALPINE NURSING HOME (2)	P.O.BOX 1329	DERRY, NH 03038
AMACO	P.O. BOX 987	MT. PLEASANT, SC 29465
AMOSKEAG BANK	875 ELM STREET	MANCHESTER, NH 03101
AMVEST DIVERSIFIED INVESTMENTS	THE GALLERY	NEW LONDON, NH 03257
ANDOVER WOOD PRODUCTS		ANDOVER, ME 04216
ANDROSCOGGIN VALLEY HOSPITAL (5)	59 PAGE HILL ROAD	BERLIN, NH 03570
ANDROSCOGGIN VALLEY MENTAL HEALTH	36 HIGH STREET	BERLIN, NH 03570
ANNA JACQUES HOSPITAL	25 HIGHLAND AVENUE	NEWBURYPORT, MA 01950
ARANT-FIX		VIENNA, VA 22180
ARENCO GROUP, INC.	110 PONEMAH ROAD	AMHERST, NH 03031
ARNOLD'S AUTO CENTER & TOWING	ROUTE 3	LINCOLN, NH 03251
AROOSTOOK MEDICAL CENTER	P.O. BOX 151	PRESQUE ISLE, ME 04769
ASSOCIATED GROCERS OF N.E.	725 GOLD STREET	MANCHESTER, NH 03108
ATLANTIC	90 RACHAEL ROAD	STRATFORD, CT 06497
ATM MEDICAL CORPORATION	17 CLINTON DRIVE	HOLLIS, NH 03049
AUBE DRYWALL	67 PERSHING AVENUE	BERLIN, NH 03570
B & G CONSTRUCTION		GROVELAND, MA 01834
B & L AMBULANCE	ROUTE #1	WELLS, ME 04090
B Y M A C	50 COTE STREET	MANCHESTER, NH 03101
BANK OF NEW HAMPSHIRE	143 NORTH MAIN STREET	CONCORD, NH 03301
BARRY CONTROLS	700 PLEASANT STREET	WATERTOWN, MA 02172
BATH IRONWORKS	700 WASHINGTON STREET	BATH, ME 04530
BERLIN CITY BANK (3)	9 MAIN STREET	BERLIN, NH 03570
BERLIN IGA FOODLINER	PLEASANT STREET	BERLIN, NH 03570
BERLIN-GORHAM ASSEMBLY OF GOD CHURCH	BERLIN/GORHAM ROAD	BERLIN, NH 03570
BIGELOW TOOL		W. NOTTINGHAM, NH 03290
BLACK RIVER REHABILITATION CENTER	UNION STREET	SPRINGFIELD, VT 05156
BLAIS WHOLESALE	MECHANIC STREET	BERLIN, NH 03570
BLUE CROSS/BLUE SHIELD (2)	2 PILLSBURY STREET	CONCORD, NH 03301
BLUE CROSS/BLUE SHIELD (2)	HALL STREET	CONCORD, NH 03301
BLUE SEAL FEEDS		BOW, NH 03301
BOB PETERS ELECTRIC	EAST MAIN STREET	MERRIMAC, MA 01860
BOB'S BEACON MARINA	ROUTE 103	NEWBURY, NH 03255
BONNIER TECHNOLOGY GROUP		MANCHESTER, NH 03101
BORDON CANNERY		PINEPOINT, ME 04107
BORTOLEMEO WESTRICK LIMITED	WEST MAIN STREET	CONWAY, NH 03818
BOTTAZZI REPAIRS	17 GEORGE STREET	MILFORD, NH 03055
BRICK HOUSE TILE CO.	411 WINCHESTER STREET	KEENE, NH 03431
BRONZE CRAFT CORPORATION	P.O.BOX 788	NASHUA, NH 03061
BROOKS CHEVROLET	RFD 1, MAIN STREET	COLEBROOK, NH 03576
BROOKSIDE FARMS	3 WHEELER ROAD	TOWNSEND, MA 01469
BROOKSIDE HOSPITAL	11 NORTHWEST BOULEVARD	NASHUA, NH 03062
BRUNEAU	6 PARK STREET	WILTON, NH 03086
BTU ENGINEERING		N. BILLERICA, MA 01862
BURPEY ELECTRIC	HALL STREET	CONCORD, NH 03301
BUTSON'S SUPERMARKET	ROUTE 16	GORHAM, NH 03581
C P R S PRINTING	15 UNION STREET	LAWRENCE, MA 01814
CABLETRON, INC.	10 MAIN STREET	GONIC, NH 03867
CABLETRON SYSTEMS, INC. (2)	P.O. BOX 6257	ROCHESTER, NH 03867
CANAL AUTOBODY		SANDWICH, MA 02563
CAPE FEAR HOSPITAL	5301 WRIGHTSIDE AVENUE	WILMINGTON, NC 28401
CARON ENGINEERING	ROUTE 3	HOOKSETT, NH 03106
CARPENTER'S UNION LOCAL -40		CAMBRIDGE, MA 02146
CARR CONSTRUCTION	25 LAKESIDE DRIVE	MANCHESTER, NH 03103
CARRI/PLODZIK/SANDERSON PROF. ASSOC.	193 NORTH MAIN STREET	CONCORD, NH 03301

CATALDO'S BOATHOUSE	GILFORD EAST DRIVE	GILFORD, NH 03246
CATHOLIC MEDICAL CENTER (17)	100 MCGREGOR STREET	MANCHESTER, NH 03102
CENTER FOR SPORTS MEDICINE & ORTH. REHAB	264 PLEASANT STREET	CONCORD, NH 03301
CENTRAL PARK VETERINARY CLINIC	SOMERSWORTH ROAD	DOVER, NH 03820
CENTRAL VERMONT HOSPITAL	BOX 547	BARRE, VT 05641
CHAMBERLINE CONSTRUCTION	26 LOWELL ROAD	SALEM, NH 03079
CHAULK AMBULANCE (2)	100 MERRIMACK STREET	MANCHESTER, NH 03101
CHESHIRE MEDICAL CENTER (11)	580 COURT STREET	KEENE, NH 03431
CHILDREN & YOUTH PROJ. OF MT.WASHINGTON VALLEY	PINE STREET	NORTH CONWAY, NH 03860
CHILDRENS HOSPITAL	1056 EAST 19TH AVENUE	DENVER, CO 80218
CHUBB LIFE AMERICA (2)	2 GRANITE PLACE	CONCORD, NH 03301
CIRTRONICS CORP.	PINE VALLEY MILL	WILTON, NH 03086
CITY OF MANCHESTER POLICE DEPT.	351 CHESTNUT STREET	MANCHESTER, NH 03101
CLARION SUMMERSET HOTEL	2 SUMMERSET PKWY.	NASHUA, NH 03060
CLIMATE CONTROL	140 BOUCHARD STREET	MANCHESTER, NH 03102
CLIPPER HOME OF NORTH CONWAY	ROUTE 16	NORTH CONWAY, NH 03860
CLYDE GARFIELD	D.W. HIGHWAY	SOUTH NASHUA, NH 03060
CMC CORPORATE HEADQUARTERS	MAPLE/VALLEY STREET	MANCHESTER, NH 03104
COLONIAL POPLIN NURSING HOME	MAIN STREET	FREEMONT, NH 03044
COMMERCIAL REFRIGERATION SERVICE RANGEWAY		N. BILLRICA, MA 01862
COMPUTER LINK	3 LOPEZ ROAD	WILMINGTON, MA 01887
CONCORD DESIGN SERVICES	44 TERRILL PARK DRIVE	CONCORD, NH 03301
CONCORD FIRE DEPARTMENT	35 GREEN STREET	CONCORD, NH 03301
CONCORD HOSPITAL (18)	250 PLEASANT STREET	CONCORD, NH 03301
CONCORD LITHO CO. (3)	92 OLD TURNPIKE ROAD	CONCORD, NH 03301
CONCORD MONITER	3 NO. STATE STREET	CONCORD, NH 03301
CONCORD OB-GYN CLINIC, CONCORD HOSPITAL	250 PLEASANT STREET	CONCORD, NH 03301
CONCORD ORAL SURGERY	194 PLEASANT STREET	CONCORD, NH 03301
CONCORD TRAILWAYS	DEPOT STREET EXTENSION	CONCORD, NH 03301
CONTEL, INC.	79 SHEEP DAVIS ROAD	CONCORD, NH 03301
COOS COUNTY NURSING HOME (2)	CATES HILL ROAD	BERLIN, NH 03570
COOS COUNTY NURSING HOSPITAL		W. STEWARTSTOWN, NH 03597
CORRIVEAU TRUCKING, INC.	P.O. BOX 16	COLEBROOK, NH 03576
CORSAIR MECHANICAL CONTRACTORS	911 RIVER STREET	WINDSOR, CT 06095
COTE ELECTRIC (2)	5 COTE STREET	GOFFSTOWN, NH 03045
COTTAGE HOSPITAL	SWIFTWATER ROAD	WOODSVILLE, NH 03785
COUNSELING CENTER OF CLAREMONT	12 PUTNAM	CLAREMONT, NH 03743
CROSFIELD - HASTECH INC.	670 NORTH COMMERCIAL STREET	MANCHESTER, NH 03103
CROSSROADS VETERINARY CLINIC	ROUTE 102	LONDONDERRY, NH 03053
CROTCHED MOUNTAIN REHABILITATION CENTER (4)	VERNEY DRIVE	GREENFIELD, NH 03047
CVS (2)	240 MAIN STREET	NASHUA, NH 03060
DAISY DUNHAM	MILL ROAD, P.O. BOX 83	SALISBURY, NH 03268
DALLASTORE	370 HARVEY ROAD, SUITE 4	MANCHESTER, NH 03103
DANNYS AUTO SERVICE CENTER	114 SOUTH STREET	HENNIKER, NH 03242
DARTMOUTH HITCHCOCK MEDICAL CENTER (5)	2 MAYNARD STREET	HANOVER, NH 03755
DARTMOUTH HITCHCOCK REHAB. CENTER	MIRACLE MILE	W. LEBANON, NH 03784
DARTMOUTH PRINTING	LYME ROAD	HANOVER, NH 03755
DATA GENERAL (4)	LAFAYETTE ROAD	PORTSMOUTH, NH 03801
DAVIDSON INSTRUMENT PANEL-TEXTRON	ROUTE 11	FARMINGTON, NH 03835
DAVIDSON RUBBER CO.		FARMINGTON, NH 03835
DEERING LUMBER, INC.	14 ELM STREET	BIDDEFORD, ME 04006
DEKA COMPANY COMMERCIAL STREET		MANCHESTER, NH 03101
DERRY FIRE DEPARTMENT (2)	131 EAST BROADWAY STREET	DERRY, NH 03038
DEVINE, MILLIMET, STAHL	111 AMHERST STREET	MANCHESTER, NH 03101
DIGITAL EQUIPMENT CORP.	CONTIMENTAL BLVD.	MERRIMACK, NH 03054
DIMSMORE COMMUNICATIONS	OMNE ROAD, P.O. BOX 3190	PORTSMOUTH, NH 03801
DINSMORE COMMUNICATIONS	PORTSMOUTH BUSINESS CIRCLE	PORTSMOUTH, NH 03801
DIOCESE OF MANCHESTER	16 RIVER ROAD	PITTSFIELD, NH 03263
DIONNE ELECTRIC		MEREDITH, NH 03253
DIVISION OF CHILDREN & YOUTH SERVICES	40 WINTER STREET	ROCHESTER, NH 03867
DOMINO'S PIZZA		KEENE, NH 03431
DOVER HOUSE HEALTH CARE	PLAZA DRIVE	DOVER, NH 03820
DOWNTOWN LINCOLN MERCURY	28 E. HOLLIS STREET	NASHUA, NH 03060
DR. BEYER ASSOCIATION	P.O. BOX 181, 8 REED STREET	HUDSON, NH 03051
DR. BOYLE	P.O. BOX 535	WELLS, ME 04090
DR. BRUCE COURTNEY	920 SECOND STREET	MANCHESTER, NH 03103
DR. BRYANT DENK, DDS	55 SOUTH PARK STREET	HANOVER, NH 03755
DR. DONALD DUMAIS	1458 ELM STREET	MANCHESTER, NH 03103
DR. DOUGLAS JOHNSON	3 SOUTH STREET	CONCORD, NH 03301
DR. FREDERICK VEGA, TRI-TOWN FAMILY DENTISTRY	ROUTE 28	SUNCOOK, NH 03275
DR. JAMES AVEENEY	3 OVERLOOK DRIVE	AMHERST, NH 03031
DR. JAMES CASSIDY	RFD #8, ROUTE 101	BEDFORD, NH 03102
DR. JOE HEDSTROM	360-101 ROUTE 101	WEST BEDFORD, NH 03102

DR. JOHN BURKE LONDONDERRY COMMONS		LONDONDERRY, NH 03053
DR. JOSEPH P. GIODANO	100 CAMBRIDGE STREET	LAWRENCE, MA 01840
DR. MARK STROKOWSKI	9 SOUTH STREET	CONCORD, NH 03301
DR. MCCLENDON RUFE SNOW		FORT WORTH, TX 76137
DR. PETER ECKEL	P.O. BOX 7334	GILFORD, NH 03246
DR. PETER LOW, DDS	89 LOCUST STREET	DOVER, NH 03820
DR. POPOVICH, PAIN CLINIC	19 TAYLER STREET	NASHUA, NH 03060
DR. RICHARD BARRYMAN	21½ SOUTH STATE STREET	CONCORD, NH 03301
DR. RICHARD MCMANUS, DMD	JOHN STARK HIGHWAY	NEWPORT, NH 03773
DR. RICHARD S. GUST	731 NORTH MAIN STREET	LACONIA, NH 03246
DR. ROLFE BANNISTER	1 BIRCH STREET	DERRY, NH 03038
DR. RONALD HRINDA	55 CRYSTAL AVENUE	DERRY, NH 03038
DR. RONALD SZOPA, DMD	753 CHESTNUT STREET	MANCHESTER, NH 03104
DR. STEPHEN J. CLARK	82 PONEMAK ROAD	AMHERST, NH 03031
DR. STEVEN WEHRLI (2)	28 SOUTH MAST ROAD	GOFFSTOWN, NH 03045
DR. THOMAS C. WATTS	8 SOUTH MAIN STREET	PENACOOK, NH 03303
DR. WILLIAM A. MEHAN	113 MAMMOTH ROAD	MANCHESTER, NH 03103
DRISCOLL'S MARINE	ROUTE 1	SEABROOK, NH 03874
DRS. ALBRIGHT AND PORTER	303 ISLINGTON STREET	PORTSMOUTH, NH 03801
DRS. BRUCE A.CRONHARDT & BARRY J. HEADINGS	102 PLEASANT STREET	CONCORD, NH 03301
DRS. GROVER AND HANSON	78 NE BOULEVARD	NASHUA, NH 03060
DRS. JOHN AND CYRILLA LOMBARDI	LONDONDERRY COMMONS	LONDONDERRY, NH 03053
DRS. LAURION AND GOODSPEED	40 WINTER STREET	ROCHESTER, NH 03867
DRS. LEONARD SCHUMANN AND BARRY AGRANAT	982 MAIN STREET	WATERTOWN, MA 02172
DRS. OLSON AND ALVARENGA WHEELER	PROFESSIONAL PARK	HANOVER, NH 03755
DRS. THOMAS & JAMES BORBOTSINA	179 LOWELL STREET	MANCHESTER, NH 03104
DRS. URBAN, SCANNELL & DEVANEY	448 ESSEX STREET	HAVERHILL, MA 01832
DUNBARTON TELEPHONE COMPANY	RFD #2	DUNBARTON, NH 03301
DUNKIN DONUTS	UNION AVE./SO. MAIN ST.	LACONIA, NH 03246
DUSSAULT ENGINEERING	8 WINN AVENUE	HUDSON, NH 03051
E. M. NORWOOD CONSTRUCTION (2)	16 GROVE STREET	JAFFREY, NH 03452
EARTH TERMINAL TV	RIVER ROAD	BOW, NH 03304
EASTERN RAINBOW	DERRY INDUSTRIAL PLAZA	DERRY, NH 03038
ELECTRISOLA	126 HIGH STREET	BOSCAWEN, NH 03301
ELLIOT HOSPITAL (8)	955 AUBURN STREET	MANCHESTER, NH 03103
ENERGY NORTH	140 WEST STREET	TILTON, NH 03235
ENERGY NORTH PROPANE	75 REGIONAL DRIVE	CONCORD, NH 03301
EXETER HOSPITAL (4)	10 BUZZELL AVENUE	EXETER, NH 03833
FAIRFIELD MOTORS (2)	WINCHESTER	KEENE, NH 03431
FARNUM CENTER	235 HANOVER STREET	MANCHESTER, NH 03103
FARNUM HILL DEVELOPMENT	ROUTE 47	FRANCESTOWN, NH 03043
FAULKNER HOSPITAL	1137 CENTER STREET	JAMAICA PLAIN, BOSTON, MA 02130
FAY'S BOAT YARD	VARNEY POINT ROAD	GILFORD, NH 03246
FENNELLE COSMETICS CO.		LAWRENCE, MA 01814
FIRST NH WOLFEBORO NATIONAL BANK	2 CENTER STREET	WOLFEBORO, NH 03894
FITNESS NETWORK	29 KOSCIUSKZCO	MANCHESTER, NH 03104
FLEET BANKS	410 AMHERST STREET	NASHUA, NH 03060
FLYING TOMATO	MOUNTAIN ROAD	STOWE, VT 05672
FODEN ASSOC. GENERAL CONTRACTORS	88 RANGE ROAD	WINDHAM, NH 03087
FOSHE CONSTRUCTION	44 WOODLAND AVENUE	MANCHESTER, NH 03103
FOSS MOTORS	PORTSMOUTH AVENUE	EXETER, NH 03833
FRANCONIA INN	RT. 116, EASTON ROAD	FRANCONIA, NH 03580
FRANKLIN REGIONAL HOSPITAL (2)	AIKIN AVENUE	FRANKLIN, NH 03235
FRED MADORE PONTIAC/OLDS	TENNY MTN. HWY.	PLYMOUTH, NH 03264
FRIEND BUILDING CENTER	25 MT. VERNON STREET	LOWELL, MA 01854
FRISBIE MEMORIAL HOSPITAL (2)	WHITEHALL ROAD	ROCHESTER, NH 03867
FUOCO & CO.	11 NORTHEASTERN BLVD.	NASHUA, NH 03062
G C A	7 SHATTUCK ROAD	ANDOVER, MA 01810
GENERAL ELECTRIC	INDUSTRIAL PARK DRIVE	HOOKSETT, NH 03106
GENERAL ELECTRIC		SEATTLE, WA 98110
GENICOM CORPORATION	GENICOM DRIVE	WAYNESBORO, VA 22980
GEORGE SHARP	STRAW ROAD	CONTOOCOOK, NH 03229
GILCREST METAL FABRICATION	18 PARK AVENUE	HUDSON, NH 03051
GLADSTONE FORD CHRYSLER PLYMOUTH	ROUTE 102	LONDONDERRY, NH 03053
GODIN BROTHERS DRYWALL, INC. (2)	ROUTE 202	LEBANON, ME 04027
GOLDEN MAPLE RESTAURANT	MAIN STREET	GORHAM, NH 03581
GOLDEN'S MARKET	66 UNION STREET	MANCHESTER, NH 03103
GORHAM HIGH	SCHOOL MAIN STREET	GORHAM, NH 03581
GOSS LINCOLN-MERCURY, ISUZU	LAFAYETTE ROAD	PORTSMOUTH, NH 03801
GRAFTON COUNTY NURSING HOME		HAVERHILL, NH 03765

GRANITE TELECOM	EAST INDUSTRIAL PARK DRIVE	MANCHESTER, NH 03103
GREAT FALLS VETERINARY HOSPITAL	ROUTE 16	SOMERSWORTH, NH 03878
GREATER PORTLAND COUNCIL OF GOVERNMENTS	223 OXFORD STREET	PORTLAND, ME 04101
GREEN MOUNTAIN SANT		MORRISVILLE, VT 05661
GTE PRODUCTS CORPORATION	655 SOUTH WILLOW STREET	MANCHESTER, NH 03103
GUEST QUARTERS HOTEL	400 SOLDIERS FIELD ROAD	BOSTON, MA 02134
H M C CORP	MAPLE STREET	CONTOOCOOK, NH 03229
HADCO CORP./HUDSON DIVISION	21 FLAGSTONE DRIVE	HUDSON, NH 03051
HALE HOSPITAL		HAVERHILL, MA 01831
HAMPSTEAD HOSPITAL (2)	EAST ROAD	HAMPSTEAD, NH 03841
HAMPTON FIRE DEPARTMENT		HAMPTON, NH 03842
HAMPTON FORD, INC	178 LAFAYETTE ROAD	NORTH HAMPTON, NH 03967
HANOVER TERRACE HEALTH CARE	LYME ROAD	HANOVER, NH 03756
HARRIS GRAPHICS	121 BROADWAY	DOVER, NH 03820
HARRY HULL AUTO	#66 - ROUTE 125	KINGSTON, NH 03849
HAWKINS MANUFACTURING, INC	130 B MAIN STREET	PLAISTOW, NH 03865
HD GOODALL HOSPITAL, INC	25 JUNE STREET	SANFORD, ME 04073
HEADLINES BOUTIQUE GIBSON BLOCK	E. SLOPE PLAZA	NORTH CONWAY, NH 03560
HEART WORKS	BEDFORD FALLS ROAD	BEDFORD, NH 03102
HEATHERS		ANTRIM, NH 03440
HENSCHEL	9 HOYT DRIVE	NEWBURYPORT, MA 01950
HENSCHEL, INC. (2)	9 HOYT DRIVE	DOVER, NH 03820
HILLSBORO COUNTY HOUSE OF CORRECTIONS	335 MAST ROAD	GOFFSTOWN, NH 03045
HILLSBORO SCHOOL DISTRICT	P.O. BOX 893	HILLSBORO, NH 03244
HITCHINER MANUFACTURING CO	N. COUNTRY IND. COMP	LITTLETON, NH 03561
HOLLIS LINE MACHINE	288 S. MERRIMACK ROAD	HOLLIS, NH 03049
HOLY FAMILY HOSPITAL (2)	70 EAST STREET	METHUEN, MA 01844
HOOKSETT FIRE DEPARTMENT	19 COOKER AVENUE	HOOKSETT, NH 03106
HOPKINTON VILLAGE LIBRARY	MAIN STREET	HOPKINTON, NH 03301
HTA/OEST ASSOCIATES	HOPE AVENUE	SOUTH PORTLAND, ME 04106
HUGGINS HOSPITAL (4)	SOUTH MAIN STREET	WOLFEBORO, NH 03894
HURLBURT ELECTRIC		WALPOLE, NH 03608
HY-TEN DIE & DEVELOPMENT	POWERS ROAD	MILFORD, NH 03055
IBM CORP	RT. 52, HOPEWELL JCT	E. FISHKILL, NY 12533
IMPERIAL PRINTERS	AIRPORT INDUSTRIAL PARK	WEST LEBANON, NH 03784
INDIAN HEAD RESORT	ROUTE 3	LINCOLN, NH 03251
INGERSOL RAND (4)	150 BURKE STREET	NASHUA, NH 03060
INSTRUMENTATION CORP		DOVER, NH 03820
INSURANCE SERVICES OFFICE	100 NEWPORT AVENUE	QUINCY, MA 02269
INTEGRITY MOTOR SERVICE	RT. 101	WEST MILFORD, NH 03055
IPC LIMITED PARTNERSHIP	RR BOX 265F, NEW FOREST RD.	TILTON, NH 03276
ISAACSON STRUCTURAL STEEL (2)	P.O. BOX 67,	JERICO ROAD BERLIN, NH 03570
J & B CONSTRUCTION	TEMPLE STREET	NASHUA, NH 03062
J. C. PENNEY	MAIN STREET	BERLIN, NH 03570
JAMES RIVER CORPORATION (10)	MAIN STREET	BERLIN, NH 03570
JAMES RIVER CORPORATION	MECHANIC STREET	GROVETON, NH 03582
JARL EXTRUSIONS	FRANKLIN INDUSTRIAL PARK	WEST FRANKLIN, NH 03235
JDM PUBLICATIONS	32 D. W. HIGHWAY	SOUTH MERRIMACK, NH 03054
JESSEMAN'S GARAGE INC	330 MAIN STREET	LISBON, NH 03585
JJ MORIN	77 NEW SALEM STREET	LACONIA, NH 03246
JOHNSON'S GULF SERVICE	99 GROVE STREET	PETERBORO, NH 03458
K-BEB ELECTRONICS	BEAUTY HILL ROAD	BARRINGTON, NH 03285
KAMYR, INC	RIDGE CENTER	GLEN FALLS, NY 12801
KEITH BUCKOVITCH MASONRY	BOW LAKE	STAFFORD, NH 03884
KENTEK CORPORATION	4 DEPOT STREET	PITTSFIELD, NH 03263
KIMBALL PHYSICS	KIMBALL HILL ROAD	WILTON, NH 03086
KINGSBURY MACHINE TOOL CORPORATION (3)	80 LAUREL STREET	KEENE, NH 03431
KINGSTON-WARREN COMPANY (2)	NEWFIELDS ROAD	NEWFIELDS, NH 03856
KNUDSON, KNIGHTS, AND PREDMORE	2 CAMPBELL STREET, BOX 390	LEBANON, NH 03766
KODIAK ISHLAND HOSPITAL AND CARE CENTER	1915 EAST REZANOF DRIVE	KODIAK, AK 99615
KOLLSMAN INSTRUMENT CO.(3)	220 D. W. HIGHWAY	SOUTH MERRIMACK, NH 03054
LA BROCHU AND SON LANDSCAPING/NURSERIES	121 COMMERCIAL STREET	CONCORD, NH 03301
LACONIA SAVINGS BANK (2)	62 PLEASANT STREET	LACONIA, NH 03246
LAKE SUNPEE HOME HEALTH CARE, INC	76 SOUTH MAIN STREET	NEWPORT, NH 03773
LAKES REGION GENERAL HOSPITAL (9)	HIGHLAND STREET	LACONIA, NH 03246
LASER SERVICES	123 OAK HILL ROAD	WESTFORD, MA 01886
LAVALLE MACHINE & TOOL CO	485 GROTON ROAD	WESTFORD, MA 01886
LAWRENCE GENERAL HOSPITAL	1 GENERAL STREET	LAWRENCE, MA 01842
LEAHY CLINIC MEDICAL CENTER	41 MALL ROAD	BURLINGTON, MA 01805

LEBLANC ELECTRIC	NEW BOSTON ROAD	GOFFSTOWN, NH 03045
LEE COULOMBE REAL ESTATE	181 COLE STREET	BERLIN, NH 03570
LEFEBURES GULF	126 W. BROADWAY	DERRY, NH 03038
LEFEBVRE BROS. GENERAL CONTRACT	102 BOW STREET	FRANKLIN, NH 03235
LEIGHTON MACHINE CO.	60 ROGERS STREET	MANCHESTER, NH 03102
LEMBESSIS, NICOLA MD	36 BAY STREET	MANCHESTER, NH 03104
LEWIS GALE HOSPITAL	900 ELECTRIC ROAD	SALEM, VA 24153
LIBERTY MUTUAL INSURANCE COMPANY	PARADE MALL	PORTSMOUTH, NH 03801
LINCOLN STREET, INC.	P.O. BOX 678	SPRINGFIELD, VT 05156
LITTLETON HOSPITAL (3)	COTTAGE STREET	LITTLETON, NH 03561
LONGCHAMPS ELECTRIC	400 HARVEY ROAD	MANCHESTER, NH 03103
LOWELL GENERAL HOSPITAL	295 VARNUM AVENUE	LOWELL, MA 01854
LOWELL PAPER BOX CO., INC. (2)	DUMAINE AVENUE	NASHUA, NH 03063
LUCKY'S TRAILER SALES	NORTH RANDOLPH ROAD	RANDOLPH CTR., VT 05061
MA/COM	WENTWORTH DRIVE	HUDSON, NH 03051
MACLEAN PRECISION	ROUTE 113	MADISON, NH 03849
MAINE MEDICAL CENTER (2)	22 BROMHALL STREET	PORTLAND, ME 04102
MAMMOUTH NURSING HOME	1 MAMMOUTH ROAD	MANCHESTER, NH 03103
MANCHESTER MEMORIAL HOSPITAL		MANCHESTER, CT 06040
MARKET BASKET	WEST SIDE PLAZA	NASHUA, NH 03063
MARY HITCHCOCK MEMORIAL HOSPITAL (7)	2 MAYNARD STREET	HANOVER, NH 03756
MAYO REGIONAL HOSPITAL	75 WEST MAIN STREET	DOVER FOXCROFT, ME 04426
MCCLURE CONSTRUCTION COMPANY		BENNINGTON, NH 03442
MCDONALD'S	115 LOUDON ROAD	CONCORD, NH 03301
MCDONALD'S OF HUDSON	DERRY ROAD	HUDSON, NH 03051
MCGREEVE BUICK CADILLAC	ROUTE 106	LACONIA, NH 03246
MCKERLEY HEALTH CARE CENTER	148 MAIN STREET	FRANCONIA, NH 03580
MCKERLEY HEALTH CARE CENTER	OLD ETNA ROAD	LEBANON, NH 03766
MCKERLEY NURSING HOME	MAITLAND STREET	CONCORD, NH 03301
MEDICAL AND DENTAL ASSOCIATES	NASHUA MALL	NASHUA, NH 03063
MEDICAL PERSONNEL POOL	696 HANOVER STREET	MANCHESTER, NH 03103
MEMORIAL HOSPITAL (2)	ROUTE 16	NORTH CONWAY, NH 03860
MERCHANTS BANK	1000 ELM STREET	MANCHESTER, NH 03104
MERRILL DENTAL AUXILLIARIES	37 CHRISTMAS TREE CIRCLE	BEDFORD, NH 03102
MICA IMPRESSIONS	490 BOSTON POST ROAD	SUDBURY, MA 01776
MICHAEL OULETTE GENERAL CONTRACTOR	WILLOWDALE COURT	AMESBURY, MA 01913
MICHAUD GREENHOUSE	NEWFIELDS ROAD	EXETER, NH 03833
MICRO AGE	TERRACE HALL AVENUE	BURLINGTON, MA 01803
MICROWAVE PRINTED CIRCUITRY	81 OLD FERRY ROAD	LOWELL, MA 01854
MIKE MANTON CONSTRUCTION		WESTFORD, MA 01886
MILLETTE COMPANY, INC.	501 ISLINGTON STREET	PORTSMOUTH, NH 03801
MONADNOCK COMMUNITY HOSPITAL	OLD STREET ROAD	PETERBOROUGH, NH 03458
MONTGOMERY WARD	BEDFORD MALL	BEDFORD, NH 03102
MOORE BUSINESS EQUIPMENT	279 LOCUST STREET	DOVER, NH 03820
MOOSE BROOK LAND MANAGEMENT	MEADOW STREET	LITTLETON, NH 03561
MOTOR ELECTRONICS AND CONTROLS	73 OLYMPIA AVENUE	WOBURN, MA 01801
MOVIES AND MORE		HANOVER, NH 03755
MR. BUILD PRO CON		CHELSEA, MA 02150
MT. ASCUTNEY HOSPITAL & HEALTH CENTER	COUNTY ROAD	WINDSOR, VT 05059
MULTIPLE OFFENDERS' PROGRAM	PARADE ROAD	LACONIA, NH 03246
N. E. BUSINESS SERVICE	VASE FARM ROAD	PETERBORO, NH 03458
N. E. FRAMING		DRACUT, MA 01826
N.H. CARDIOLOGY CONSULTANTS	30 CANTON STREET	MANCHESTER, NH 03103
N.H. TECHNICAL COLLEGE	2020 RIVERSIDE DRIVE	BERLIN, NH 03570
N.H. TECHNICAL COLLEGE	ONE COLLEGE DRIVE	CLAREMONT, NH 03743
N.H. TECHNICAL COLLEGE	1066 FRONT STREET	MANCHESTER, NH 03102
N.H. TECHNICAL COLLEGE	505 AMHERST STREET	NASHUA, NH 03063
NASHUA FIRE DEPARTMENT		NASHUA, NH 03060
NASHUA HOSPITAL ASSOC. MEMORIAL HOSPITAL (2)	8 PROSPECT STREET	NASHUA, NH 03060
NASHUA INDUSTRIAL MACHINE	PINE STREET EXT.	NASHUA, NH 03060
NASHUA SCHOOL DISTRICT	MAIN DUNSTABLE ROAD	NASHUA, NH 03060
NAULTS HUNDAI	SO. WILLOW STREET	MANCHESTER, NH 03103
NEW ENGLAND MEDICAL CENTER	750 WASHINGTON STREET	BOSTON, MA 02136
NEW ENGLAND NURSING SERVICE (2)	57 HILL STREET	DOVER, NH 03820
NEW ENGLAND TELEPHONE	12 SOUTH STREET	CONCORD, NH 03301
NEW ENGLAND TELEPHONE (MOTOR VEHICLE DEPT.)	100 GAY STREET	MANCHESTER, NH 03103
NEW ENGLAND TELEPHONE	10 TRI-CITY ROAD	SOMERSWORTH, NH 03878
NEW HAMPSHIRE HOSPITAL (2)	105 PLEASANT STREET	CONCORD, NH 03301
NEW HAMPSHIRE JOB TRAINING COUNCIL	OLD SUNCOOK ROAD	CONCORD, NH 03301
NEW HAMPSHIRE STEEL FABRICATORS	17 LAMY DRIVE	GOFFSTOWN, NH 03045
NEW HAMPSHIRE TECHNICAL INSTITUTE	P.O. BOX 2059	CONCORD, NH 03302-2039
NEW LONDON HOSPITAL	COUNTY ROAD	NEW LONDON, NH 03257

NEWPORT HOSPITAL FAMILY HEALTH CENTER	87 SUNAPEE STREET	NEWPORT, NH 03773
NIEKO MICROWAVE	105 SOUTH STREET	HOPKINTON, MA 01748
NORTH COUNTRY HOSPITAL	PROUTY	NEWPORT, VT 05855
NORTH RIVER BUILDERS	322 WHITEHALL ROAD	HOOKSETT, NH 03106
NORTHEAST AUDIO VISUAL	548 DONALD STREET	MANCHESTER, NH 03102
NORTHEAST EDM, INC.	4 MUCCIKEN WAY	NEWBURYPORT, MA 01950
NORTHEASTERN VERMONT REGIONAL HOSPITAL (2)	HOSPITAL DRIVE ST.	JOHNSBURY, VT 05819
NORTHERN NEW HAMPSHIRE MENTAL HEALTH (2)	15 TWITCHELL LANE	BERLIN, NH 03570
NORTHERN UTILITIES	325 WEST ROAD	PORTSMOUTH, NH 03801
NORTHFIELD HIGH SCHOOL DISTRICT		NORTHFIELD, VT 05663
NPC NATIONAL POLLUTION CONTROL	301 ELM STREET	MILFORD, NH 03055
NURSES QOD, INC.	WILSON HILL ROAD	MERRIMACK, NH 03054
ORKIN LAWN CARE	472 AMHERST STREET	NASHUA, NH 03063
OSTEOPATHIC HOSPITAL OF MAINE (2)	335 BRIGHTON AVENUE	PORTLAND, ME 04102
OWENS MARINE (2)	ROUTE 28 BYPASS	MANCHESTER, NH 03106
P D M.	71 GRANITE STREET	ALLENSTOWN, NH 03106
PANTEL ASSOCIATES	1 MAIN STREET	LYME, NH 03768
PARKLAND MEDICAL CENTER (5)	1 PARKLAND DRIVE	DERRY, NH 03038
PEABODY HOME	24 PEABODY PLACE	FRANKLIN, NH 03235
PETERBORO FORD	RT. 101	PETERBORO, NH 03458
PIKE INDUSTRIES, INC.	HACKETT HILL ROAD	HOOKSETT, NH 03106
PINKHAM ENGINEERING COMPANY		BURLINGTON, VT 05401
PIP JEWELRY AND NOVELTY	CONCORD SQUARE	CONCORD, NH 03301
PITTSFIELD MEDICAL CENTER	55 LOUDON ROAD	PITTSFIELD, NH 03263
PLAINFIELD SCHOOL	BONNER ROAD	PLAINFIELD, NH 03781
PMR ARCHITECTS	9A E. PEARL STREET	NASHUA, NH 03060
PONEMAY FARMS	ROUTE 101	AMHERST, NH 03031
PORTSMOUTH ANIMAL HOSPITAL	1039 ISLINGTON STREET	PORTSMOUTH, NH 03801
PORTSMOUTH HOSPITAL (6)	333 BORTHWICK AVENUE	PORTSMOUTH, NH 03801
POWER SYSTEMS, INC.		PORTSMOUTH, NH 03801
PRATT AND WHITNEY GROUP (2)	405 MAIN STREET	EAST HARTFORD, CT 06108-0128
PRATT AND WHITNEY (2)		N. BERWICK, ME 04106
PRECISION IMPORTS	55 CALEF ROAD	MANCHESTER, NH 03103
PRIME TANNING COMPANY	SULLIVAN STREET	BERWICK, ME 03901
PROFILE METAL FORMING, INC.	EPPING ROAD	RAYMOND, NH 03077
PROVINCE AUTOMATION	ADAMS INDUSTRIAL PARK	SANFORD, ME 04073
PUBLIC SERVICE OF NEW HAMPSHIRE (3)	1000 ELM STREET	MANCHESTER, NH 03106
PUBLIC SERVICE OF N.H.	370 AMHERST STREET	NASHUA, NH 03063
QUIRK OLDSMOBILE, INC.	20 GRANITE STREET	BRAINTREE, MA 02184
R & J GETTY	162 MAIN STREET	SALEM, NH 03079
R. A. DESMANAIS & SON	7 WEST STREET	CONCORD, NH 03301
R. L. BUILDERS		LEBANON, NH 03766
RALPH'S TRUCK SALES	LAFAYETTE ROAD	PORTSMOUTH, NH 03801
RAM PRINTING, INC.	COMMERCE PARK	EAST HAMPSTEAD, NH 03826
RAYTHEON SERVICE CO. (2)	22 COTTON ROAD	NASHUA, NH 03063
REAL WORLD CORPORATION	282 LOUDON ROAD	CONCORD, NH 03301
REARDON AND ASSOCIATES	1 VIEW STREET	CONCORD, NH 03301
RED COACH INN	P.O. BOX 40	FRANCONIA, NH 03580
REGION IV AREA AGENCY	44 WARREN STREET	CONCORD, NH 03301
RELIANCE AUTO CARE	32 AMHERST STREET	NASHUA, NH 03060
RENAISSANCE DESIGN	44 LAFAYETTE ROAD	NORTH HAMPTON, NH 03801
RESNICOFF/BENSON/MORRIS	194 PLEASANT STREET	CONCORD, NH 03301
RICHARD COLLINS CONSTRUCTION CO.	WINTER & THRASHER, BOX 31	CLAREMONT, NH 03743
RICHARDSON ELECTRICAL	MAINE STREET	FARMINGTON, NH 03835
RIST-FROST ASSOCIATES	71 WATER STREET	LACONIA, NH 03246
RIVCO	332 AMHERST STREET	NASHUA, NH 03060
RIVERVIEW DAY CARE CENTER	WEST CLAREMONT ROAD	WEST CLAREMONT, NH 03743
ROBINSON & COLE	ONE COMMERCIAL PLAZA	HARTFORD, CT 06141
ROCKINGHAM COUNTY NURSING HOME		BRETTON WOODS, NH 03575
ROCKINGHAM COUNTY NURSING HOME	BOX 427	EPPING, NH 03042
ROCKINGHAM COUNTY SUBSTANCE ABUSE SERVICES		EPPING, NH 03042
ROSS AMBULANCE SERVICE	WEST MAIN STREET	LITTLETON, NH 03561
ROSSMAN CONTRACTING SALES	ROUTE 16B	DOVER, NH 03820
ROVING OIL CAN		BOSTON, MA 02166
ROZUMEKS STAR MARKET	SIMONEAU PLAZA	NASHUA, NH 03060
RYDER TRUCK RENTAL (2)	143 FRONTAGE ROAD	MANCHESTER, NH 03103
SALEM HAVEN NURSING HOME	23 GEREMONTY DRIVE	SALEM, NH 03079
SANDERS ASSOCIATES	1050 PERIMETER ROAD	MANCHESTER, NH 03108
SATEL SYSTEMS	FISH ROAD	AMHERST, NH 03031

SAUNDERS SURVEYING SERVICE	5 JILL ROAD	SALEM, NH 03079
SCI MANUFACTURING, INC.	150 DOW STREET	MANCHESTER, NH 03101
SCORPIONS DISTRIBUTORS	51 WIGHT STREET	BERLIN, NH 03570
SEABORNE HOSPITAL	SEABORNE DRIVE	DOVER, NH 03820
SEARS ROEBUCK & COMPANY	195 MAIN STREET	CONCORD, NH 03301
SEMINOLE POINT HOSPITAL	BOX 1000	SUNAPEE, NH 03782
SERESC BRENTWOOD SCHOOL	1 BRENTWOOD DRIVE	MERRIMACK, NH 03054
SERVICE MERCHANDISE	100 SOUTH COMMERCIAL STREET	MANCHESTER, NH 03101
SEVERINO CONSTRUCTION COMPANY	HEALY ROAD	CANDIA, NH 03034
SHAW'S SUPER MARKET	GOFFSTOWN PLAZA	GOFFSTOWN, NH 03045
SHERATON HOTEL (2)	342 SHERATON ROAD	BOXBORO, MA 01719
SHERWIN DODGE	146 UNION STREET	LITTLETON, NH 03561
SILVER LAKE CONSTRUCTION		SILVER LAKE, NH 03875
SIMPLEX TIME RECORDER	880 CANDIA ROAD	MANCHESTER, NH 03103
SOUTHEASTERN ALCOHOL AND DRUG SERVICES	50 CHESTNUT STREET	DOVER, NH 03820
SPACE TOWN AUTO BODY, INC.	66 SCOBIE POND ROAD	DERRY, NH 03038
SPARTAN BUILDERS		BARNSTEAD, NH 03218
SPAULDING COMPOSITES	SIXTH STREET	GONIC, NH 03867
SPAULDING YOUTH CENTER		NORTHFIELD, NH 03276
SPEARE MEMORIAL HOSPITAL	HOSPITAL ROAD	PLYMOUTH, NH 03264
SPINE THERAPY CENTER	1 HARVEY ROAD	MANCHESTER, NH 03105
SPRAGUE ELECTRIC COMPANY (2)	70 PEMBROKE ROAD	CONCORD, NH 03301
SPRINGFIELD CONVALESCENT CENTER	105 CHESTER ROAD	SPRINGFIELD, VT 05156
SPRINGFIELD HOSPITAL	RIDGEWOOD ROAD	SPRINGFIELD, VT 05156
ST. ALBANS MESSENGER	P. O. BOX 1250	ST. ALBANS, VT 05478
ST. JOSEPH'S HOSPITAL	172 KINSLEY STREET	NASHUA, NH 03060
ST. LUKE'S MEDICAL CENTER	PAGE HILL ROAD	BERLIN, NH 03570
ST. TERESA MANOR	519 BRIDGE STREET	MANCHESTER, NH 03103
STAFF BUILDERS HEALTH CARE SERVICES	1039 ISLINGTON STREET	PORTSMOUTH, NH 03801
STANHOPE GROUP, THE	11 NO. MAST STREET	GOFFSTOWN, NH 03045
STATE OF NH-DEPT. OF INFORMATION SERVICES (2)	4 HAZEN DRIVE	CONCORD, NH 03301
STATE OF NH-DIV. OF PUBLIC HEALTH	4 HAZEN DRIVE	CONCORD, NH 03301
STATE OF NH-FORESTS AND LANDS, SE HEADQUARTERS	BEAR BROOK PARK	ALLENSTOWN, NH 03275
STATE OF NH-FRANKLIN WASTE WATER PLANT RIVER	P.O. BOX 68	FRANKLIN, NH 03235
STATE OF NH-GRAPHIC SERVICES	HILLS AVENUE	CONCORD, NH 03301
STATE OF NH-HIGHWAY DEPT.	85 LOUDON ROAD	CONCORD, NH 03301
STATE SINE		ROCHESTER, NH 03867
STEINHOUR PRESS	ROUTE 2	LUNENBURG, VT 05906
STELLOS ELECTRIC	NORTHERN BLVD.	NASHUA, NH 03060
STEVEN M. GORMAN, MD	153 ALLEN STREET	RUTLAND, VT 05701
STEWART'S AMBULANCE	P.O. BOX 879	CENTER HARBOR, NH 03226
STONEY'S TIRE	P.O. SQUARE	MILFORD, NH 03055
STRATHAM VETERINARY PRACTICE	ROUTE 108	NEWFIELDS, NH 03856
SULLIVAN COUNTY NURSING HOME	UNITY ROAD	CLAREMONT, NH 03743
SUMMERHILL RETIREMENT HOME	OLD DUBLIN ROAD	PETERBOROUGH, NH 03458
SUNDAY RIVER TREATMENT PLANT	P.O. BOX 450	BETHEL, ME 04217
SUPER SHOP & SAVE	WASHINGTON STREET	CLAREMONT, NH 03743
TACCETTA CHEVROLET, INC.	OLD DOVER ROAD	NEWINGTON, NH 03801
TANX CORP.	45 CRESCENT STREET	CLAREMONT, NH 03743
TECH RESOURCES, INC.	MEADOWBROOK ROAD	MILFORD, NH 03055
TECH WELDING (2)	9 INDEPENDENCE DRIVE	LONDONDERRY, NH 03053
TELEFLEX FLUOROPLASTICS, INC.	P.O. BOX 387, TALL PINES PARK	JAFFREY, NH 03452
TERADYNE CONNECTION SYSTEMS	44 SIMON STREET	NASHUA, NH 03060
THE BEAVER CORPORATION	926 EASTERN AVENUE	MALDEN, MA 02148
THE BEDFORD BANK	106 SOUTH RIVER ROAD	BEDFORD, NH 03102
THE CLUB	NASHUA MALL	NASHUA, NH 03060
THE COUNTY PRESS	DOVER ROAD, RT. 4	CHICHESTER, NH 03263
THE DOCTORS OFFICE	16 SALMON STREET	MANCHESTER, NH 03104
THERIAULT ELECTRIC		PEMBROKE, NH 03106
THERMAL DYNAMICS INDUSTRIAL PARK#2		W. LEBANON, NH 03784
THIRTY PINES	204 FISHERVILLE ROAD	PENACOOK, NH 03303
THOM MCAN SHOES	WAKEFIELD STREET	ROCHESTER, NH 03687
TOWN PLACE DRUG	BROADWAY STREET	BILLERICA, MA 01821
TOYOTA VOLVO OF KEENE	MAIN STREET	KEENE, NH 03431
TOYOTA-VOLVO OF NASHUA	10 MARMON DRIVE	NASHUA, NH 03060
TRANSFORMER SERVICE INC.	74 REGIONAL DRIVE	CONCORD, NH 03301
TRUS-JOIST CORPORATION		BEDFORD, NH 03102
TULLY ELECTRIC		WINDHAM, NH 03087
U. S. NAVY - SHIPYARD		PORTSMOUTH, NH 03804-5000
U.S. POSTAL SERVICE	GOFFSFALLS ROAD	MANCHESTER, NH 03103
UNITED BROTHERHOOD OF CARPENTERS, LOCAL 624		MANCHESTER, NH 03100
UNITED PARCEL SERVICE		KEENE, NH 03431

UNITED PARCEL SERVICE	HARVEY ROAD	MANCHESTER, NH 03103
UNITED STATES AIR FORCE (2)		
UNITRODE (2)	7 CONT. BLVD., P.O. BOX 399	MERRIMACK, NH 03054
UPPER CONN. VALLEY HOSPITAL (4)	CORLISS LANE	COLEBROOK, NH 03576
UPPER VALLEY POOLS	BOX 349	COLEBROOK, NH 03576
UPPER VALLEY REFRIGERATION	1 MECHANIC STREET	LEABANON, NH 03766
VALIC	9 TRAFALGER SQUARE	NASHUA, NH 03060
VALLEY EAST AMBULANCE	25 SOUTH KIMBALL STREET	BRADFORD, MA 01833
VALLEY REGIONAL HOSPITAL (7)	243 ELM STREET	CLAREMONT, NH 03743
VERAX	ETNA ROAD	LEBANON, NH 03766
VETERAN'S ADMINISTRATION MEDICAL CENTER (3)	718 SMYTHE ROAD	MANCHESTER, NH 03104
VICTORIA LIN FITNESS CENTER	333 VALLEY STREET	MANCHESTER, NH 03103
VINNIE'S PIZZA	228 FLANDERS ROAD	NIANTIC, CT 06357
WATTS, INC.	PORTSMOUTH INDUSTRIAL PARK	PORTSMOUTH, NH 03801
WDC-M&E		WATERBURY, VT 05676
WEBSTER VALVE	SO. MAIN STREET	FRANKLIN, NH 03235
WEEKS DIARY	330 NO. MAIN STREET	CONCORD, NH 03301
WEEKS MEMORIAL HOSPITAL	MIDDLE STREET	LANCASTER, NH 03584
WENDY STANLEY DESIGNS	13 ALLEN STREET	BATH, ME 04530
WENTWORTH DOUGLAS HOSPITAL (10)	789 CENTRAL AVENUE	DOVER, NH 038[illegible]
WETHERALL MECHANICAL		HARTFORD, CT 0[illegible]41
WHITE MOUNTAIN DAY CARE CENTER	MAIN STREET	BERLIN, NH 0357[illegible]
WHITMAN AND HOWARD, INC.	143 NORTH MAIN STREET	CONCORD, NH 0[illegible]01
WHITNEY BLAKE COMPANY OF VERMONT	INDUSTRIAL DRIVE	BELLOWS FALLS, VT 05101
WINCHESTER HOSPITAL	41 HIGHLAND AVENUE	WINCHESTER, MA 01890
WINNISQUAM MARINA	BOX 11, RT. 3	WINNISQUAM, NH 03289
WINNISQUAM MARINE SERVICE	RT. 3	WINNISQUAM, NH 03237
WRIGHT ELECTRIC	78 LONDONDERRY PRPK	HOOKSETT, NH 03106
XEROX CORP.	800 LONG RIDGE ROAD	STAMFORD, CT 06902
Y M C A	MECHANIC STREET	MANCHESTER, NH 03101
YANKEE GREYHOUND, INC.	ROUTE 107	SEABROOK, NH 03874

SYSTEM MISSION STATEMENT

The New Hampshire Department of Postsecondary Technical Education is an agency of State government established to serve and contribute to the welfare of New Hampshire and its people. As distinct from the broader responsibilities of Community/Junior Colleges and the State University System, this Department is responsible for, and dedicated to, excellence in preparation of youth and adults for productive employment as technicians and skilled workers for New Hampshire employers. It achieves its purposes by holding the Institute and Colleges accountable for responsiveness to New Hampshire employers and to all serious students seeking open access to affordable, relevant preparation for the world of work.

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NOTICE OF NONDISCRIMINATION

It is the policy of the New Hampshire Department of Postsecondary Technical Education not to discriminate in its educational programs, activities, or employment practices on the basis of race, language, sex, age, or handicapping condition, under the provisions of Title VI and IX of the 1972 Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Education of all Handicapped Children's Act of 1975.

Inquiries regarding compliance with these Acts may be obtained from the following persons:

Handicapped Discrimination,
Section 504 Coordinator
101 Pleasant Street
Concord, NH 03301
(Tel. No. 271-2299)

Ethnic or Language Discrimination,
Title VI Coordinator
101 Pleasant Street,
Concord, NH 03301
(Tel. No. 271-2632)

Sex Discrimination, Title IX Coordinator
Office of the Commissioner of Education
101 Pleasant Street
Concord, NH 03301
(Tel. No. 271-3196)

Inquiries concerning these three areas may also be made to the Office of Civil Rights, Department of Education, Region 1, 140 Federal Street, Boston, MA 02110.

New Hampshire Department of
Postsecondary Technical Education

1-800-247-3420

ERIC Clearinghouse for
Junior Colleges

APR 19 1990

Designed by
Tammy M. Shackford
Laconia—Graphic Arts

N.H. Department of Postsecondary Technical Education

State House Annex-Room 401, Concord, NH 03301 603-271-2722
Help Line TTY/TDD 1-800-992-3312 and 225-4034 800-247-3420

H. JEFFREY RAFN, Ph.D.
Commissioner

WILLIS S. REED
Deputy Commissioner

SUBJECT: 1989 PLACEMENT REPORT ON GRADUATES OF THE POSTSECONDARY TECHNICAL SYSTEM

The Department of Postsecondary Technical Education takes pride in the placement record of its graduates and in the fact that most remain in New Hampshire for their employment.

"Postsecondary" is therefore pleased to share this Placement Report with you and present these highlights for your quick perusal:

1. A total of 961 seniors graduated from the Technical Institute in Concord and six Technical Colleges in Berlin, Claremont, Laconia, Manchester, Nashua and Stratham.

2. Over 700 business, industrial and health organizations were involved in interviews with seniors.

3. Of the 961 graduating in 1989:
   - 81% were employed
   - 11% were continuing their education
   - 1% were not seeking employment
   - 5% were seeking employment
   - 1% status is unknown

4. Of the 745 employed graduates:
   - 88% are employed in their major or a related field of study
   - 83% are employed in New Hampshire
   - 89% commute to work from their home town

5. The average full-time starting salary for all graduates reporting salaries was $20,205, a 5% increase over last year.

One feature of this Department which we hope will help boost enrollment and be of interest to you is an 800 number (800-247-3420) connecting to our Concord central office from which we will refer all information requested to staff in specifically appropriate colleges.

Our Department, and I personally, wish to express our appreciation for the support and assistance we receive from New Hampshire citizens - and from business, industry, the Legislature, the Governor and Councilors, and many Advisory Board members, past and present.

Respectfully,

H. Jeffrey Rafn, Ph.D
Commissioner

HJR:ed
Attachment